

ADOPTED
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Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

June 6, 2023

MEMORANDUM

APPROVED BY BOARD

To: Members of the Board of Education
From: Monifa B. McKnight, Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; now therefore it be

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders or offerors meeting specifications as follows:

FI-R-0251- Multifunctional Device, Equipment, Supplies, Software, and
18 Service Solutions—Extension
Responsible Office: Office of District
Operations—Department of Materials Management
Description: Bridge contract through Omnia Public Sector for
the lease, rental, or purchase of multifunction devices/copiers.

Awardee

Canon Solutions America Inc., Melville, New York,
Local Affiliate: Ellicott City, Maryland

\$450,000

MD-235074- Comcast SIP
SWINK- Responsible Office: Office of Strategic
023307374 Initiatives—Department of Infrastructure and Operations
Description: Annual contract for the purchase of Session
Initiation Protocol, the primary voice circuit for Montgomery
County Public Schools (MCPS) phone lines

Awardee

Comcast Holdings Corporation, dba Comcast Business
Communications, LLC, Philadelphia, Pennsylvania,
Local Affiliate: Odenton, Maryland

\$80,000

MD-GPurn-041423-SP01	<p>Comcast Internet Service for RPS Responsible Office: Office of Strategic Initiatives— Department of Infrastructure and Operations Description: For the purchase of internet service at Recovery Point Services (RPS). This connection enables RPS, our disaster recovery facility to communicate with the internet in the event that the MCPS facility located at 45 W. Gude Drive goes offline</p> <p><u>Awardee</u> Comcast Business Communications, LLC, Philadelphia, Pennsylvania</p>	\$155,000
001B0600215	<p>Statewide Contract for Document Imaging Solutions—Extension Responsible Office: Office of District Operations—Department of Materials Management Description: Bridge contract through the State of Maryland for the purchase/lease/rental of copiers/fax/scan equipment</p> <p><u>Awardee</u> Xerox Corporation, Rochester, New York, Local Affiliate: Columbia, Maryland</p>	\$520,000
060B3490013	<p>Local Telecommunications Services—Extension Responsible Office: Office of Strategic Initiatives—Department of Infrastructure and Operations Description: Bridge contract through the Maryland Department of Information Technology for the annual contract purchase of local telephone services, including Centrex</p> <p><u>Awardee</u> Verizon Maryland LLC, Baltimore, Maryland</p>	\$990,000
160015668-V	<p>Other Voice Services Responsible Office: Office of Strategic Initiatives—Department of Infrastructure and Operations Description: Anticipated spending for the purchase of primary rate interface and conference calling using tariff pricing</p> <p><u>Awardee</u> Verizon Business Network Services, Inc., Baltimore, Maryland</p>	\$175,000

160210-953	Analog Digital Voice Service—Extension Responsible Office: Office of Strategic Initiatives—Department of Infrastructure and Operations Description: The annual contract for local telephone services <u>Awardee</u> Atlantech Online Inc., Silver Spring, Maryland	\$800,000
2021002788	Print Goods and Services—Extension Responsible Office: Office of District Operations— Department of Materials Management Description: Bridge contract through Omnia Partners Public Sector for the purchase or lease finance, maintenance and supplies for the Ricoh, Lanier and Sharp multifunction devices at MCPS schools and offices. <u>Awardee</u> (See note on page 8) Capitol Document Solutions LLC, * Rockville, Maryland	\$820,000
220426-5008	DDoS PROTECT—Atlantech Responsible Office: Office of Strategic Initiatives—Department of Infrastructure and Operations Description: Annual contract for the purchase of services that prevent denial of service (DoS) attacks from affecting the MCPS network <u>Awardee</u> Atlantech Online, Inc., Silver Spring, Maryland	\$55,000
28282-CN	Remanufactured Toner and Ink Products—Extension Responsible Office: Office of Strategic Initiatives— Department of Digital Innovation Description: Bridge contract through the State of Wisconsin for the purchase of remanufactured toner cartridges <u>Awardee</u> EIS Office Solutions. Inc., Houston, Texas	\$225,000

32421	Internet Service—Extension Responsible Office: Office of Strategic Initiatives—Department of Infrastructure and Operations Description: Anticipated expenditures for Comcast Internet Services plus Distributed Denial of Service (DDoS) protection (this service protects MCPS network systems against DDoS attacks) <u>Awardee</u> Comcast Business Communications, LLC, Baltimore, Maryland	\$284,000
4127.5	Recycling Services—Extension Responsible Office: Department of Facilities Management—Division of Sustainability and Compliance Description: Contract for recycling services to MCPS schools and offices <u>Awardee</u> (See note on page 8) WB Waste Solutions, LLC, * Capital Heights, Maryland	\$850,000
4147.4	Office Supplies/Systems Contract—Extension Responsible Office: Office of District Operations—Department of Materials Management Description: For the purchase of MCPS office and school supplies that are not stocked in the warehouse <u>Awardee</u> Staples, Inc., Framingham, Massachusetts	\$990,000
4287.1	College Readiness Assessment Programs—Extension Responsible Offices: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs Description: For the purchase of College Readiness Programs including; SAT, ACT, PSAT/NMSQT, and ACCUPLACER, and 10th grade “SAT School Day” <u>Awardee</u> College Board, Princeton, New Jersey	\$869,850

4400006674	Wireless Voice and Data Services—Extension Responsible Office: Office of Strategic Initiatives—Department of Infrastructure and Operations Description: Annual purchase of cellular voice services via bridge contract through Fairfax County Public Schools <u>Awardee</u> AT&T Corporation, Oakton, Virginia	\$350,000
4499.1	Administrative Services for a Third-Party Employee Assistance Program—Extension Responsible Office: Office of Human Resources and Development—Employee Assistance Program Description: Contract for a third-party, Employee Assistance Program and administrative services with KEPRO <u>Awardee</u> Kingsman Holdings, Inc., dba KEPRO, Harrisburg, Pennsylvania, Local Affiliate: Elkridge, Maryland	\$81,188
4508.1	English Learner Portal—Extension Responsible Offices: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs (OCIP)—Office of School Support and Well-Being—Office of Well-Being, Learning, and Achievement Description: For the purchase of the English Learner Portal, this professional development resource will provide professional learning to 80 educators of MCPS students who are multilingual learners <u>Awardee</u> English Learner Portal, LLC, Pasadena, Maryland	\$69,000
4564.1	Personalized Learning-Math Thru Music—Extension Responsible Offices: Office of School Support and Well-Being—Office of Well-Being, Learning, and Achievement Description: Contract for services aimed at improving students' academic achievement and encouraging a positive attitude towards learning <u>Awardee</u> 5Starr Enterprise LLC, Baltimore, Maryland	\$120,000

47QTCA20D 00B5	Wireless Mobility Solutions—Extension Responsible Office: Office of Strategic Initiatives—Department of Infrastructure and Operations Description: Annual contract for cellular voice service for smart phones <u>Awardee</u> Cello Partnership dba Verizon Wireless, Laurel, Maryland	\$300,000
4919.1	ACES Career Readiness/STEM Project—Extension Responsible Offices: Office of School Support and Well-Being—Office of Well-Being, Learning, and Achievement Description: Extension of the Agreement between MCPS, Montgomery College, and the Universities at Shady Grove to implement a Science, Technology, Engineering, and Mathematics and Career Readiness projects for MCPS students participating in the Achieving Collegiate Excellence and Success (ACES) Program <u>Awardees</u> Montgomery College, Rockville, Maryland The Universities at Shady Grove, Rockville, Maryland Total	\$354,000
4931.2	Professional Learning for Bilingual and Biliteracy Programs—Extension Responsible Offices: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs Description: Contract for English, Spanish, or bilingual in- district workshops, on-time coaching, unit writing, and bridging co-facilitating strategies <u>Awardee</u> (See note on page 8) Teaching for Biliteracy LLC, * dba Center for Teaching for Biliteracy, Skokie, Illinois	\$350,000

4936.1	English Language Development (ELD) Instructional Program Consultant—Extension Responsible Offices: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs Description: Contract to provide expertise, training, and support to enhance the current English Language Development instructional programs in MCPS Elementary, Middle, and High Schools <u>Awardee</u> (See note on page 8) SupportEd, LLC, * Fairfax, Virginia	\$275,000
7149.5	Tires, Mounting, Balancing, and Alignment—Extension Responsible Office: Office of District Operations—Department of Transportation Description: Contract for mechanic services to include alignment, tire mounting and balancing services for MCPS cars, and light and heavy-duty trucks <u>Awardee</u> Donald B. Rice Tire Co., Inc., Frederick, Maryland	\$350,000
9058.12	Basketball Supplies and Equipment—Extension Responsible Office: Office of Well-Being, Learning, and Achievement—Athletics Unit Description: For the purchase of basketball supplies and equipment <u>Awardees</u> All American Sports Corp., North Ridgeville, Ohio Pyramid Paper Co., Inc., Tampa, Florida Total	\$80,417
9203.11	Custom Science Kits Responsible Office: Office of District Operations—Department of Materials Management Description: For the purchase of items for the Taylor Science Materials Center. Items are used to build and maintain supply materials for MCPS elementary, middle and high school science curriculum kits <u>Awardee</u> (See note on page 8) Sempco, Inc., * Nashua, New Hampshire	\$300,000

9453.1	Montgomery County Solid Waste Disposal Fee—Extension Responsible Office: Department of Facilities Management—Division of Maintenance and Operations Description: Payment for disposal of trash and yard waste picked up at MCPS schools by the Division of Maintenance	
	<u>Awardee</u> Montgomery County—Office of Finance, Rockville, Maryland	\$640,000
9457.1	Provide Medical Services, Alcohol/Drug Testing and Physicals for staff, school bus and vehicle drivers—Extension Responsible Office: Office of District Operations—Department of Transportation Description: To provide physicals, alcohol and drug testing for all MCPS job classifications	
	<u>Awardees</u> (See note below) All Day Medical Care Clinic, Gaithersburg, Maryland Briggs Chaney Walk-In Clinic, LLC, Silver Spring, Maryland Frederick Health Employer Solutions LLC, Frederick, Maryland Medical Access PC, * Germantown, Maryland White Glove Drug & Alcohol Testing, Inc., * Severna Park, Maryland	
	Total	\$100,000
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$10,633,455

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Division of Procurement, Office of Finance, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Division of Procurement files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:MBH:RR:amd

Attachment

Bid Activity Report
June 6, 2023

APPROVED BY BOARD

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
FL-R-0251-18	Multifunctional Device, Equipment, Supplies, Software, and Service Solutions—Extension	Bridge with Omnia Partners Public Sector					
MD-235074-SWINK-023307374	Comcast SIP	N/A					
MD-GPum-041423-SP01	Comcast Internet Service for RPS	N/A					
001B0600215	Statewide Contract for Document Imaging Solutions—Extension	Bridge with the State of Maryland					
060B3490013	Local Telecommunications Services—Extension	Bridge with Maryland Department of Information Technology (DoIT)					
160015668-V	Other Voice Services	N/A					
160210-953	Analog Digital Voice Service—Extension	N/A					
2021002788	Print Goods and Services—Extension	Bridge with Omnia Partners Public Sector					
220426-5008	DDOS PROTECT - Atlantech	N/A					
28282-CN	Remanufactured Toner and Ink Products—Extension	Bridge with the State of Wisconsin					
32421	Internet Service—Extension	N/A					
4127.5	Recycling Services—Extension	16	3	2	1	1	1
4147.4	Office Supplies/Systems Contract—Extension	6	1	4	1	1	0
4287.1	College Readiness Assessment Programs—Extension	N/A					
4400006674	Wireless Voice and Data Services—Extension	Bridge with Fairfax County Public Schools					

Bid Activity Report
June 6, 2023

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
4478.1	English Language Arts and Mathematics Curricular and Instructional Materials, Elementary and Middle Schools—Extension	52	6	36	3	4	0
4499.1	Administrative Services for a Third Party Employee Assistance Program—Extension	21	0	5	0	1	0
4508.1	English Learner Portal—Extension	N/A					
4564.1	Personalized Learning-Math Thru Music—Extension	N/A					
47QTCA20D00 B5	Wireless Mobility Solutions—Extension	N/A					
4919.1	ACES Career Readiness/STEM Project—Extension	N/A					
4926.1	Social Emotional Curricular and Instructional Materials, Elementary, Middle and High Schools—Extension	49	17	4	1	1	0
4931.2	Professional Learning for Bilingual and Biliteracy Programs—Extension	17	2	6	2	1	1
4936.1	English Language Development (ELD) Instructional Program Consultant—Extension	17	1	5	1	1	1
7149.5	Tires, Mounting, Balancing, and Alignment—Extension	11	1	2	0	1	0
9058.12	Basketball Supplies and Equipment—Extension	16	0	5	0	2	0
9203.11	Custom Science Kits	27	4	2	1	1	1
9453.1	Montgomery County Solid Waste Disposal Fee—Extension	N/A					
9457.1	Provide Medical Services, Alcohol/Drug Testing and Physicals for staff, school bus and vehicle drivers—Extension	15	5	9	3	5	2